

## The Metropolitan Package

<b>COMMERCIAL PLANT With Single Buck Shirt System and Two Drop Stores</b>													
<b>Cash Flow Projections Year One</b>													
<b>YEAR # ONE</b>	MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7	MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12	TOTAL FOR YEAR
<b>3. CASH RECEIPTS</b>													
Sales - Plant	20,000	21,000	23,000	24,000	26,000	28,000	30,000	32,000	34,000	36,500	38,000	40,000	352,500
Sales - "Drop" Store One	7,000	7,000	7,000	7,500	7,500	8,000	8,000	8,000	8,000	9,000	9,000	9,500	95,500
Sales - "Drop" Store Two	7,000	7,000	7,000	7,500	7,500	8,000	8,000	8,000	8,000	9,000	9,000	9,500	95,500
<b>4. TOTAL USEABLE CASH</b>	34,000	35,000	37,000	39,000	41,000	44,000	46,000	48,000	50,000	54,500	56,000	59,000	543,500
<b>5. CASH PAID OUT</b>													
Purchases (merchandise)													
Equipment lease payments													
Rent & property taxes	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	66,000
Salaries - employee	4,000	4,200	4,600	4,800	5,200	5,600	6,000	6,400	6,800	7,300	7,600	8,000	70,500
Salaries - principals	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	42,000
Payroll taxes, employee benefits	600	630	690	720	780	840	900	960	1,020	1,095	1,140	1,200	10,575
Note & loan payments	4,385	4,385	4,385	4,385	4,385	4,385	4,385	4,385	4,385	4,385	4,385	4,385	52,620
Advertising			<b>First</b>	<b>Six</b>	<b>Months</b>	<b>Free</b>	1,500	1,600	1,700	1,825	1,900	2,000	10,525
Operating Supplies	1,000	1,050	1,150	1,200	1,300	1,400	1,500	1,600	1,700	1,825	1,900	2,000	17,625
Telephone	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Business Insurance	400	400	400	400	400	400	400	400	400	400	400	400	4,800
Maintenance & repairs	.....Manufacture's Warranty.....												
Accounting & legal services	50	50	50	50	50	50	50	50	50	50	50	50	600
Auto, truck & delivery	600	600	600	600	600	600	600	600	600	600	600	600	7,200
Utilities	700	700	700	700	700	700	700	700	700	700	700	700	8,400
Outside contract services	0	0	0	0	0	0	0	0	0	0	0	0	0
Local taxes & licenses	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Other - Miscellaneous	100	100	100	100	100	100	100	100	100	100	100	100	1,200
<b>TOTAL CASH EXPENSES</b>	21,035	21,315	21,875	22,155	22,715	23,275	25,335	25,995	26,655	27,480	27,975	28,635	294,445
<b>6. ENDING CASH (Profits) Main Plant</b>	<b>12,965</b>	<b>13,685</b>	<b>15,125</b>	<b>16,845</b>	<b>18,285</b>	<b>20,725</b>	<b>20,665</b>	<b>22,005</b>	<b>23,345</b>	<b>27,020</b>	<b>28,025</b>	<b>30,365</b>	<b>249,055</b>

## The Metropolitan Package

<b>Monthly Cash Flow Projections Year One "Drop Store One"</b>													
<b>YEAR # ONE</b>	MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7	MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12	TOTAL FOR YEAR
<b>3. CASH RECEIPTS</b>													
Sales	14,000	14,000	14,000	15,000	15,000	16,000	16,000	16,000	16,000	18,000	18,000	19,000	191,000
Other Income													
<b>4. TOTAL USEABLE CASH</b>	14,000	14,000	14,000	15,000	15,000	16,000	16,000	16,000	16,000	18,000	18,000	19,000	191,000
<b>5. CASH PAID OUT</b>													
Purchases (merchandise)													
Equipment lease payments													
Rent & property taxes	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	21,600
Salaries - employee	1,400	1,400	1,400	1,500	1,500	1,600	1,600	1,600	1,600	1,800	1,800	1,900	19,100
Salaries - principals													
Payroll taxes, employee benefits	350	350	350	375	375	400	400	400	400	450	450	475	4,775
Note & loan payments					<b>Included</b>	<b>In</b>	<b>Main</b>	<b>Plant</b>	<b>Bank</b>	<b>Note</b>			0
Advertising			<b>First</b>	<b>Six</b>	<b>Months</b>	<b>Free</b>	800	800	800	900	900	950	5,150
Operating Supplies	0	0	0	0	0	0	0	0	0	0	0	0	300
Telephone	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Business Insurance	85	85	85	85	85	85	85	85	85	85	85	85	1,020
Maintenance & repairs													
Accounting & legal services	50	50	50	50	50	50	50	50	50	50	50	50	600
Auto, truck & delivery													
Utilities	150	150	150	150	150	150	150	150	150	150	150	150	1,800
Contract to Main Plant	7,000	7,000	7,000	7,500	7,500	8,000	8,000	8,000	8,000	9,000	9,000	9,500	95,500
Local taxes & licenses	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Other - Miscellaneous													
<b>TOTAL CASH EXPENSES</b>	11,035	11,035	11,035	11,660	11,660	12,285	13,085	13,085	13,085	14,435	14,435	15,110	152,245
<b>6. ENDING CASH (Profits) Drop Store One</b>	<b>2,965</b>	<b>2,965</b>	<b>2,965</b>	<b>3,340</b>	<b>3,340</b>	<b>3,715</b>	<b>2,915</b>	<b>2,915</b>	<b>2,915</b>	<b>3,565</b>	<b>3,565</b>	<b>3,890</b>	<b>39,055</b>

## The Metropolitan Package

<b>Cash Flow Projections Year One "Drop Store Two"</b>													
<b>YEAR # ONE</b>	MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7	MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12	TOTAL FOR YEAR
<b>3. CASH RECEIPTS</b>													
Sales	14,000	14,000	14,000	15,000	15,000	16,000	16,000	16,000	16,000	18,000	18,000	19,000	191,000
Other Income													
<b>4. TOTAL USEABLE CASH</b>	14,000	14,000	14,000	15,000	15,000	16,000	16,000	16,000	16,000	18,000	18,000	19,000	191,000
<b>5. CASH PAID OUT</b>													
Purchases (merchandise)													
Equipment lease payments													
Rent & property taxes	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	21,600
Salaries - employee	1,400	1,400	1,400	1,500	1,500	1,600	1,600	1,600	1,600	1,800	1,800	1,900	19,100
Salaries - principals													
Payroll taxes, employee benefits	350	350	350	375	375	400	400	400	400	450	450	475	4,775
Note & loan payments					<b>Included</b>	<b>in</b>	<b>Main</b>	<b>Plant</b>	<b>Bank</b>	<b>Note</b>			0
Advertising			<b>First</b>	<b>Six</b>	<b>Months</b>	<b>Free</b>	800	800	800	900	900	950	5,150
Operating Supplies	0	0	0	0	0	0	0	0	0	0	0	0	300
Telephone	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Business Insurance	85	85	85	85	85	85	85	85	85	85	85	85	1,020
Maintenance & repairs													0
Accounting & legal services	50	50	50	50	50	50	50	50	50	50	50	50	600
Auto, truck & delivery													0
Utilities	150	150	150	150	150	150	150	150	150	150	150	150	1,800
Contract to Main Plant	7,000	7,000	7,000	7,500	7,500	8,000	8,000	8,000	8,000	9,000	9,000	9,500	95,500
Local taxes & licenses	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Other - Miscellaneous													
<b>TOTAL CASH EXPENSES</b>	11,035	11,035	11,035	11,660	11,660	12,285	13,085	13,085	13,085	14,435	14,435	15,110	152,245
<b>6. ENDING CASH (Profits) Drop Store Two</b>	<b>2,965</b>	<b>2,965</b>	<b>2,965</b>	<b>3,340</b>	<b>3,340</b>	<b>3,715</b>	<b>2,915</b>	<b>2,915</b>	<b>2,915</b>	<b>3,565</b>	<b>3,565</b>	<b>3,890</b>	<b>39,055</b>

<b>Metropolitan Package</b>													
<b>Profits-Year One</b>	<b>18,895</b>	<b>19,615</b>	<b>21,055</b>	<b>23,525</b>	<b>24,965</b>	<b>28,155</b>	<b>26,495</b>	<b>27,835</b>	<b>29,175</b>	<b>34,150</b>	<b>35,155</b>	<b>38,145</b>	<b>327,165</b>

**\*Disclaimer: This information is a sales projection and not a guarantee. The amount you earn may be lower or greater than the above projections; and is subject to a variety of factors including local territory, licensee's marketing efforts, hours dedicated to building the business, national economy, acts of God, and other factors.**

# The Metropolitan Package

<b>COMMERCIAL PLANT With Single Buck Shirt System and Two Drop Stores</b>													
<b>Cash Flow Projections Year Two</b>													
<b>YEAR # TWO</b>	MONTH 13	MONTH 14	MONTH 15	MONTH 16	MONTH 17	MONTH 18	MONTH 19	MONTH 20	MONTH 21	MONTH 22	MONTH 23	MONTH 24	TOTAL FOR YEAR
<b>3. CASH RECEIPTS</b>													
Sales - Plant	42,000	44,000	44,000	45,000	45,000	47,000	48,500	48,500	50,000	50,000	52,000	54,000	570,000
Sales - "Drop" Store One	9,500	9,500	9,500	10,000	10,000	10,000	10,000	10,000	10,500	10,500	10,500	10,500	120,500
Sales - "Drop" Store Two	9,500	9,500	9,500	10,000	10,000	10,000	10,000	10,000	10,500	10,500	10,500	10,500	120,500
<b>4. TOTAL USEABLE CASH</b>	<b>61,000</b>	<b>63,000</b>	<b>63,000</b>	<b>65,000</b>	<b>65,000</b>	<b>67,000</b>	<b>68,500</b>	<b>68,500</b>	<b>71,000</b>	<b>71,000</b>	<b>73,000</b>	<b>75,000</b>	<b>811,000</b>
<b>5. CASH PAID OUT</b>													
Purchases (merchandise)													
Purchasing Shirt System													
Rent & property taxes	5,665	5,665	5,665	5,665	5,665	5,665	5,665	5,665	5,665	5,665	5,665	5,665	67,980
Salaries - employee	8,400	8,800	8,800	9,000	9,000	9,400	9,700	9,700	10,000	10,000	10,400	10,800	114,000
Salaries - principals	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	48,000
Payroll taxes, employee benefits	1,260	1,320	1,320	1,350	1,350	1,410	1,455	1,455	1,500	1,500	1,560	1,620	17,100
Note & loan payments	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	54,192
Advertising	2,100	2,200	2,200	2,250	2,250	2,350	2,425	2,425	2,500	2,500	2,600	2,700	28,500
Operating Supplies	2,100	2,200	2,200	2,250	2,250	2,350	2,425	2,425	2,500	2,500	2,600	2,700	28,500
Telephone	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Business Insurance	425	425	425	425	425	425	425	425	425	425	425	425	5,100
Maintenance & repairs	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Accounting & legal services	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Auto, truck & delivery	800	800	800	800	800	800	800	800	800	800	800	800	9,600
Utilities	850	850	850	850	850	850	850	850	850	850	850	850	10,200
Outside contract services	0	0	0	0	0	0	0	0	0	0	0	0	0
Local taxes & licenses	150	150	150	150	150	150	150	150	150	150	150	150	1,800
Other - Miscellaneous	100	100	100	100	100	100	100	100	100	100	100	100	1,200
<b>TOTAL CASH EXPENSES</b>	<b>30,766</b>	<b>31,426</b>	<b>31,426</b>	<b>31,756</b>	<b>31,756</b>	<b>32,416</b>	<b>32,911</b>	<b>32,911</b>	<b>33,406</b>	<b>33,406</b>	<b>34,066</b>	<b>34,726</b>	<b>390,972</b>
<b>6. ENDING CASH (Profits) Main Plant</b>	<b>30,234</b>	<b>31,574</b>	<b>31,574</b>	<b>33,244</b>	<b>33,244</b>	<b>34,584</b>	<b>35,589</b>	<b>35,589</b>	<b>37,594</b>	<b>37,594</b>	<b>38,934</b>	<b>40,274</b>	<b>420,028</b>

# The Metropolitan Package

<b>Cash Flow Projections Year Two "Drop Store One"</b>													
<b>YEAR # TWO</b>	MONTH 13	MONTH 14	MONTH 15	MONTH 16	MONTH 17	MONTH 18	MONTH 19	MONTH 20	MONTH 21	MONTH 22	MONTH 23	MONTH 24	TOTAL FOR YEAR
<b>3. CASH RECEIPTS</b>													
Sales	19,000	19,000	19,000	20,000	20,000	20,000	20,000	20,000	21,000	21,000	21,000	21,000	241,000
Other Income													
<b>4. TOTAL USEABLE CASH</b>	19,000	19,000	19,000	20,000	20,000	20,000	20,000	20,000	21,000	21,000	21,000	21,000	241,000
<b>5. CASH PAID OUT</b>													
Purchases (merchandise)													
Equipment lease payments													
Rent & property taxes	1,850	1,850	1,850	1,850	1,850	1,850	1,850	1,850	1,850	1,850	1,850	1,850	22,200
Salaries - employee	1,900	1,900	1,900	2,000	2,000	2,000	2,000	2,000	2,100	2,100	2,100	2,100	24,100
Salaries - principals													
Payroll taxes, employee benefits	475	475	475	500	500	500	500	500	525	525	525	525	6,025
Note & loan payments	<b>Included      In      Main      Plant      Bank      Note</b>										0		
Advertising	950	950	950	1,000	1,000	1,000	1,000	1,000	1,050	1,050	1,050	1,050	12,050
Operating Supplies	0	0	0	0	0	0	0	0	0	0	0	0	400
Telephone	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Business Insurance	400	400	400	400	400	400	400	400	400	400	400	400	4,800
Maintenance & repairs	50	50	50	50	50	50	50	50	50	50	50	50	600
Accounting & legal services	50	50	50	50	50	50	50	50	50	50	50	50	600
Auto, truck & delivery	400	400	400	400	400	400	400	400	400	400	400	400	4,800
Utilities	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Contract to Main Plant	9,500	9,500	9,500	10,000	10,000	10,000	10,000	10,000	10,500	10,500	10,500	10,500	120,500
Local taxes & licenses	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Other - Miscellaneous													
<b>TOTAL CASH EXPENSES</b>	15,875	15,875	15,875	16,550	16,550	16,550	16,550	16,550	17,225	17,225	17,225	17,225	199,275
<b>6. ENDING CASH (Profits) Drop Store One</b>	<b>3,125</b>	<b>3,125</b>	<b>3,125</b>	<b>3,450</b>	<b>3,450</b>	<b>3,450</b>	<b>3,450</b>	<b>3,450</b>	<b>3,775</b>	<b>3,775</b>	<b>3,775</b>	<b>3,775</b>	<b>41,725</b>

# The Metropolitan Package

<b>Cash Flow Projections Year Two "Drop Store Two"</b>													
<b>YEAR # TWO</b>	MONTH 13	MONTH 14	MONTH 15	MONTH 16	MONTH 17	MONTH 18	MONTH 19	MONTH 20	MONTH 21	MONTH 22	MONTH 23	MONTH 24	TOTAL FOR YEAR
<b>3. CASH RECEIPTS</b>													
Sales	19,000	19,000	19,000	20,000	20,000	20,000	20,000	20,000	21,000	21,000	21,000	21,000	241,000
Other Income													
<b>4. TOTAL USEABLE CASH</b>	19,000	19,000	19,000	20,000	20,000	20,000	20,000	20,000	21,000	21,000	21,000	21,000	241,000
<b>5. CASH PAID OUT</b>													
Purchases (merchandise)													
Equipment lease payments													
Rent & property taxes	1,850	1,850	1,850	1,850	1,850	1,850	1,850	1,850	1,850	1,850	1,850	1,850	22,200
Salaries - employee	1,900	1,900	1,900	2,000	2,000	2,000	2,000	2,000	2,100	2,100	2,100	2,100	24,100
Salaries - principals													
Payroll taxes, employee benefits	475	475	475	500	500	500	500	500	525	525	525	525	6,025
Note & loan payments													
Advertising	950	950	950	1,000	1,000	1,000	1,000	1,000	1,050	1,050	1,050	1,050	12,050
Operating Supplies	0	0	0	0	0	0	0	0	0	0	0	0	400
Telephone	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Business Insurance	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Maintenance & repairs	50	50	50	50	50	50	50	50	50	50	50	50	600
Accounting & legal services	50	50	50	50	50	50	50	50	50	50	50	50	600
Auto, truck & delivery	400	400	400	400	400	400	400	400	400	400	400	400	4,800
Utilities	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Contract to Main Plant	9,500	9,500	9,500	10,000	10,000	10,000	10,000	10,000	10,500	10,500	10,500	10,500	120,500
Local taxes & licenses	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Other - Miscellaneous													
<b>TOTAL CASH EXPENSES</b>	15,575	15,575	15,575	16,250	16,250	16,250	16,250	16,250	16,925	16,925	16,925	16,925	195,675
<b>6. ENDING CASH (Profits) Drop Store Two</b>	<b>3,425</b>	<b>3,425</b>	<b>3,425</b>	<b>3,750</b>	<b>3,750</b>	<b>3,750</b>	<b>3,750</b>	<b>3,750</b>	<b>4,075</b>	<b>4,075</b>	<b>4,075</b>	<b>4,075</b>	<b>45,325</b>

<b>Metropolitan Package Profit-Year Two</b>	36,784	38,124	38,124	40,444	40,444	41,784	42,789	42,789	45,444	45,444	46,784	48,124	507,078
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