

Monthly Cash Projections

Cash Flow Projections New "C" Store Year One

1. YEAR # <u>ONE</u>	MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7	MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12	TOTAL FOR YEAR
2. WORKING CAPITAL	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500			25,000
3. CASH RECEIPTS													
Sales	18,000	19,000	20,000	21,000	22,000	23,000	24,000	25,000	26,000	27,000	28,000	29,000	282,000
Other Income													
4. TOTAL USEABLE CASH	20,500	21,500	22,500	23,500	24,500	25,500	26,500	27,500	28,500	29,500	28,000	29,000	307,000
5. CASH PAID OUT													
Purchases (merchandise)													
Equipment lease payments													
Rent & property taxes	3,000	3,000	3,000	3,000	3,000	3,000	3,000	2,000	2,000	2,000	2,000	2,000	31,000
Salaries - employee	1,800	1,900	2,000	2,100	2,200	2,300	2,400	2,500	2,600	2,700	2,800	2,900	28,200
Salaries - principals	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
Total salaries including Principals	4,300	4,400	4,500	4,600	4,700	4,800	4,900	5,000	5,100	5,200	5,300	5,400	53,900
Payroll taxes, employee benefits	450	475	500	525	550	575	600	625	625	675	700	725	7,025
Note & loan payments	723	723	723	723	723	723	723	723	723	723	723	723	8,676
Advertising	Five month of Valpak as per Contract with Americlean					1,150	1,200	1,250	1,300	1,350	1,400	1,450	7,950
Operating Supplies	-	-		50	50	50	50	50	50	50	50	50	450
Telephone	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Business Insurance	85	85	85	85	85	85	85	85	85	85	85	85	1,020
Maintenance & repairs	-----EOM-----												-
Accounting & legal services	50	50	50	50	50	50	50	50	50	50	50	50	600
Auto, truck & delivery (1 Truck)		600	600	600	600	600	600	650	650	650	650	650	6,850
Utilities	300	300	300	300	300	300	300	300	300	300	300	300	3,600
Outside contract services	4,500	4,750	5,000	5,250	5,500	5,750	6,000	6,250	6,500	6,750	7,000	7,250	70,500
Local taxes & licenses	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Other - Miscellaneous													-
TOTAL CASH EXPENSES	13,608	14,583	14,958	15,383	15,758	17,283	17,708	17,183	17,583	18,033	18,458	18,883	252,171
6. ENDING CASH (Profits)	6,892	6,917	7,542	8,117	8,742	8,217	8,792	10,317	10,917	11,467	9,542	10,117	54,829

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Monthly Cash Projections

Cash Flow Projections New "C" Store Year Two													
YEAR # TWO	MONTH 13	MONTH 14	MONTH 15	MONTH 16	MONTH 17	MONTH 18	MONTH 19	MONTH 20	MONTH 21	MONTH 22	MONTH 23	MONTH 24	TOTAL FOR YEAR
2. BALANCE FORWARD													54,829
3. CASH RECEIPTS													
Sales	30,000	31,000	31,500	32,000	32,000	33,000	33,000	33,500	34,000	34,500	35,000	36,000	395,500
Loan Proceeds													
Other Income													
4. TOTAL USEABLE CASH	30,000	31,000	31,500	32,000	32,000	33,000	33,000	33,500	34,000	34,500	35,000	36,000	395,500
5. CASH PAID OUT													
Equipment Shirt Machine													
Rent & property taxes	3,050	3,050	3,050	3,050	3,050	3,050	3,050	3,050	3,050	3,050	3,050	3,050	36,600
Salaries - employee	4,500	4,650	4,725	4,800	4,800	4,950	4,950	5,025	5,100	5,175	5,250	5,400	59,325
Salaries - principals	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	42,000
Total salaries including Principals	8,000	8,150	8,225	8,300	8,300	8,450	8,450	8,525	8,600	8,675	8,750	8,900	93,325
Payroll taxes, employee benefits	750	775	788	800	800	825	825	838	850	863	875	900	9,888
Note & loan payments	731	731	731	731	731	731	731	731	731	731	731	731	8,772
Advertising	1,500	1,550	1,575	1,600	1,600	1,650	1,650	1,675	1,700	1,725	1,750	1,800	19,775
Operating Supplies	300	310	315	320	320	330	330	335	340	345	350	360	3,955
Telephone	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Business Insurance	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Maintenance & repairs	50	50	50	50	50	50	50	50	50	50	50	50	600
Accounting & legal services	50	50	50	50	50	50	50	50	50	50	50	50	600
Auto, truck & delivery (2 Trucks)	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,400	1,400	1,400	1,400	15,200
Utilities	400	100	400	400	450	450	500	500	500	500	500	500	5,200
Outside contract services	7,500	7,750	7,875	8,000	8,000	8,250	8,250	8,375	8,500	8,625	8,750	9,000	98,875
Miscellaneous Supplies	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Other - Miscellaneous													-
TOTAL CASH EXPENSES	23,831	24,016	24,559	24,801	24,851	25,336	25,386	25,629	26,071	26,314	26,556	27,041	397,715
6. ENDING CASH YEAR TWO	6,169	6,984	6,942	7,199	7,149	7,664	7,614	7,872	7,929	8,187	8,444	8,959	-
7. BALANCE FORWARD YEAR ONE													54,829
8. TWO YEARS TOTAL													145,940

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